

Native
Americans
in
Philanthropy



PHILANTHROPIC PARTNERSHIP
OPPORTUNITIES LANDSCAPE

Native Americans in Philanthropy

Our vision is healthy and sustainable communities enhanced by the Native spirit of generosity.

Our mission is to advance philanthropic practices grounded in Native values and traditions.

Our Guiding Values

Respect

Relationships

Responsibility

Reciprocity

Partnership

Quality and Effectiveness

Learning

Strategic Directions of our work

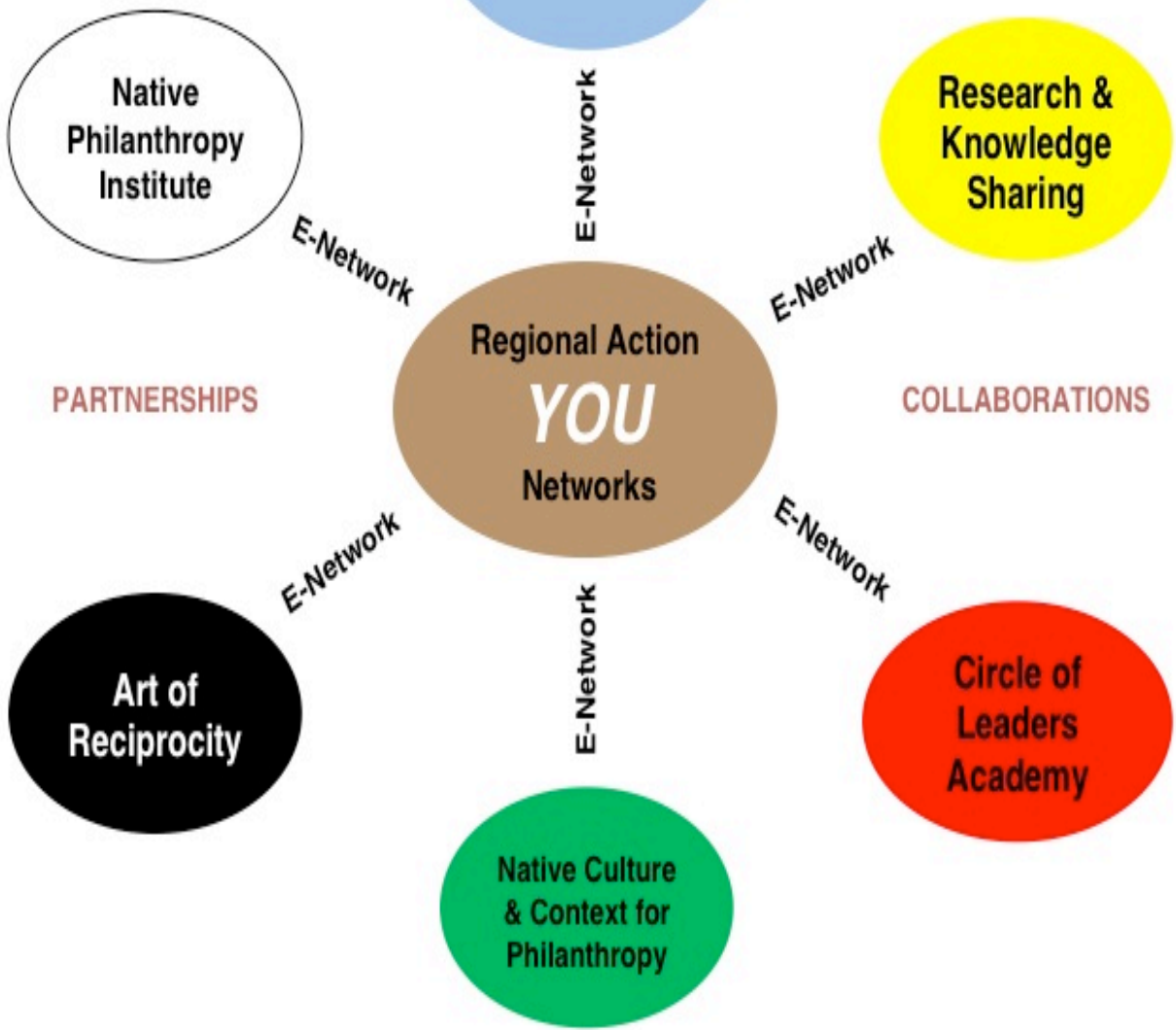
- **Engage** Native and non-Native practitioners of philanthropy to focus on sustainable Native communities;
- **Educate** to instill Native philanthropic values into contemporary practice; and
- **Empower** Native philanthropic leadership to be effective practitioners.

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Together, WE
Power Reciprocity and
Investments in Native
Communities

Native Americans in Philanthropy

NAP Program Structure



Who makes up the 'YOU'?



30% - 30% - 30%

Nonprofits: Native and non-Native

Funders: Tribal giving programs, traditional and family foundations, etc.

Individuals: In and out of philanthropy, interested in Native issues

10%

Partners and Allies

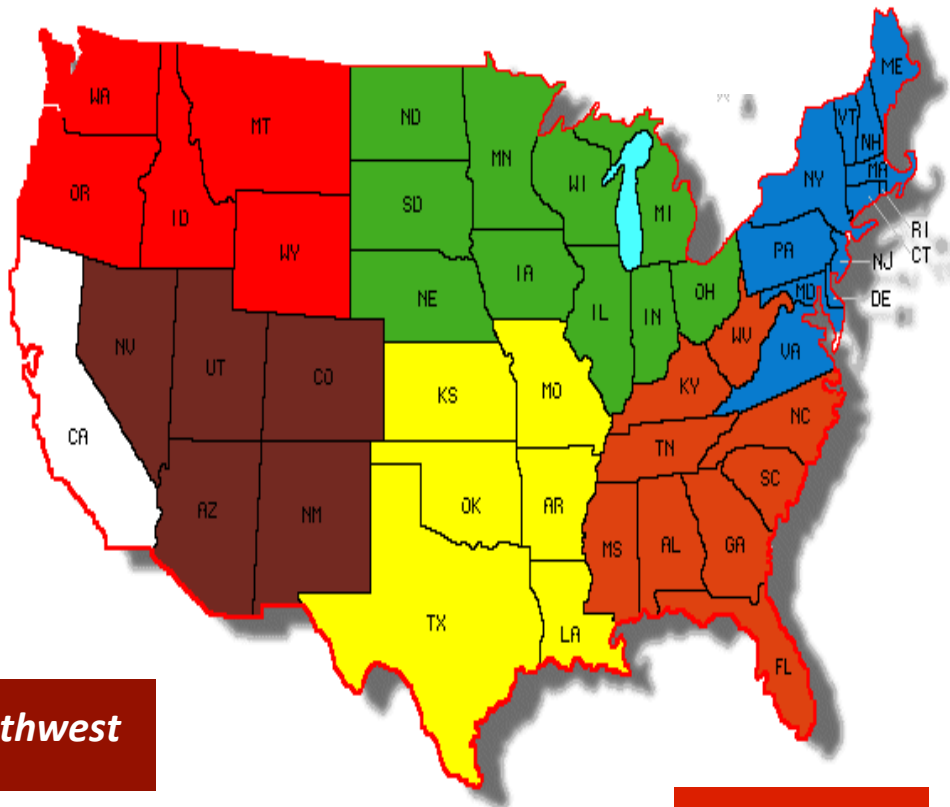
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NAP Regional Action Networks

Northwest

Midwest

Northeast



Pacific

Southwest

Central

Southeast

Community Sharing

At each table

Please briefly introduce yourself:

- Name
- Community/Where are you from?
- Organization & Role

Community Sharing

Have you developed a development plan that includes philanthropic fundraising strategies?

How successful are your philanthropic fundraising strategies?

Community Sharing

How do you identify potential philanthropic partners?

Do you actively build relationships with mainstream grantmakers or Tribal foundations/giving programs?

Do you actively apply for funding from mainstream grantmakers or Tribal foundations/giving programs?

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We are the original
philanthropist

Systems of Reciprocity

Contemporary Giving

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Native American Population Focused Funds

Rockefeller Philanthropy Advisors'
Diversity Funds Inventory 2009

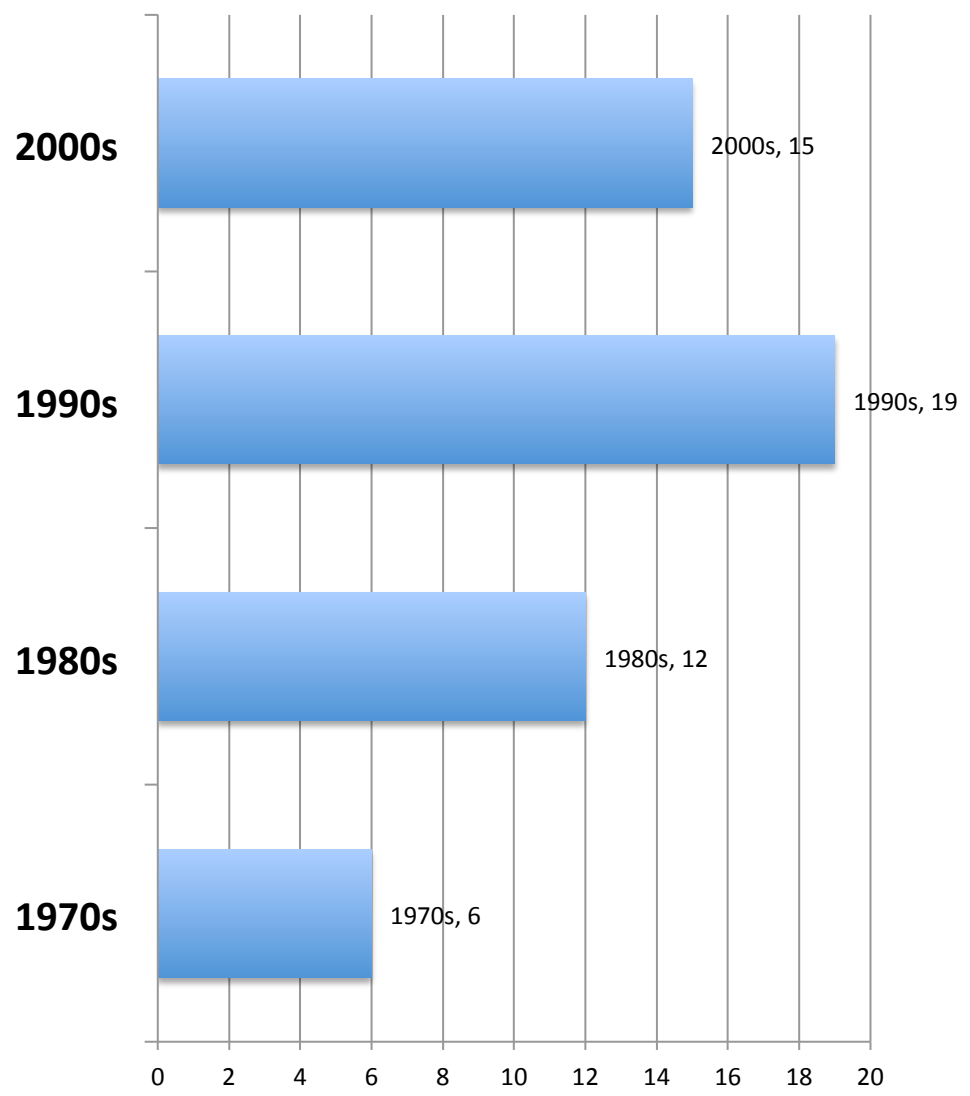
Type	# of Funds	Annual Grant Awards
Mainstream Affiliates	5	\$386,904
Community Foundation Affiliates	8	\$886,000
Tribal Organization Affiliates	40	\$59,221,195
Independent Funds	7	\$12,682,418
Totals	60	\$73,176,517

Native Americans in Philanthropy

Native American Population Focused Funds

Rockefeller Philanthropy Advisors'
Diversity Funds Inventory 2009

Native Funds Established by Decade

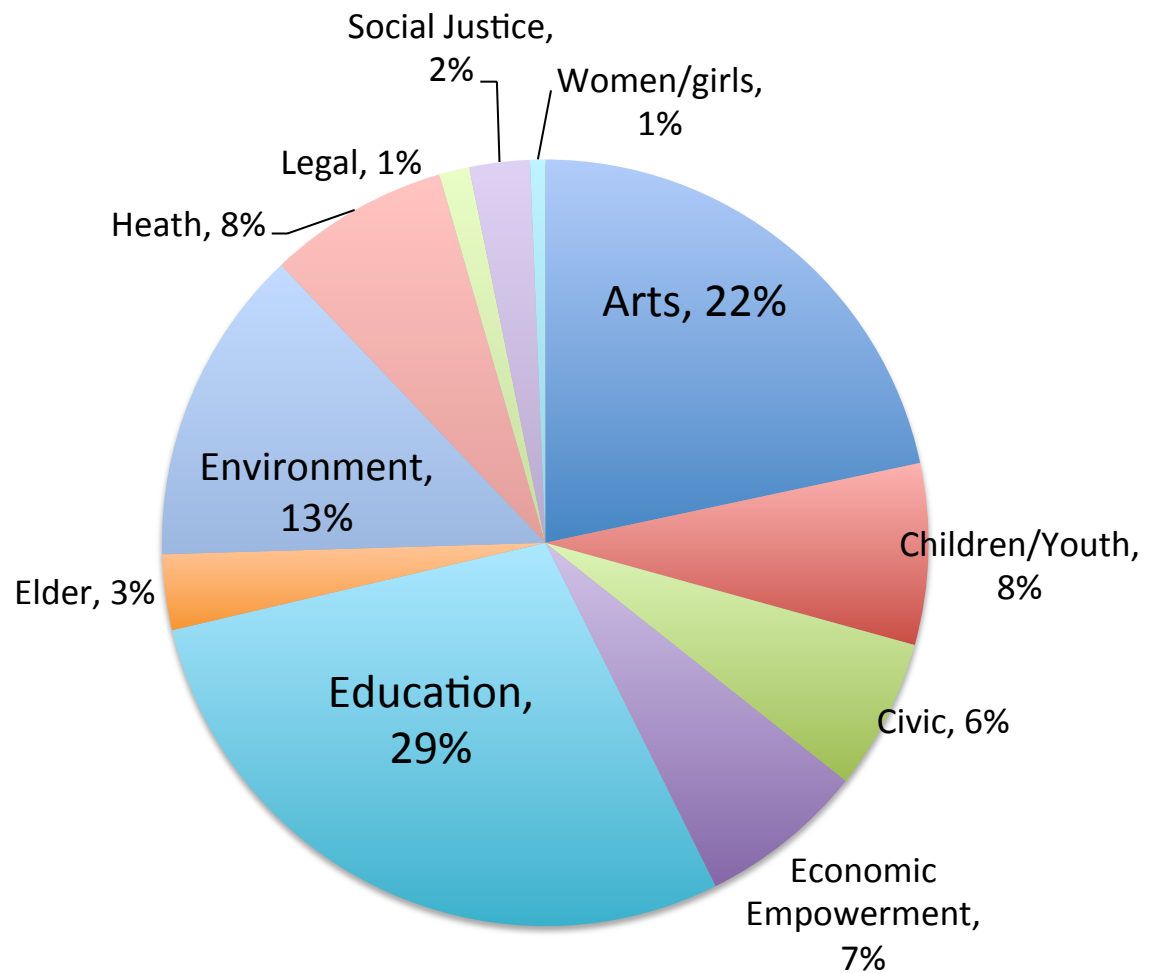


Native Americans in Philanthropy

Native American Population Focused Funds

Rockefeller Philanthropy Advisors'
Diversity Funds Inventory 2009

Native Funds Grants by Giving Area



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Philanthropic Partners

Investors

Initiatives

Innovations

Foundation Funding For Native Americans Issues and Peoples

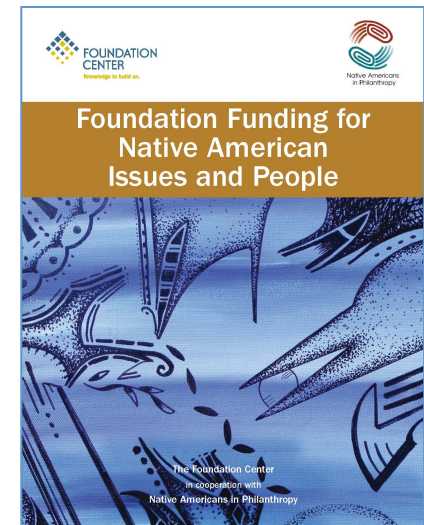
Grant Sample Information

All grants of \$10,000 or over from more than 1,000 larger foundations

Accounts for half of the grant dollars from all U.S. foundations

In 2009, included 154,664 grants totaling \$22.1 billion

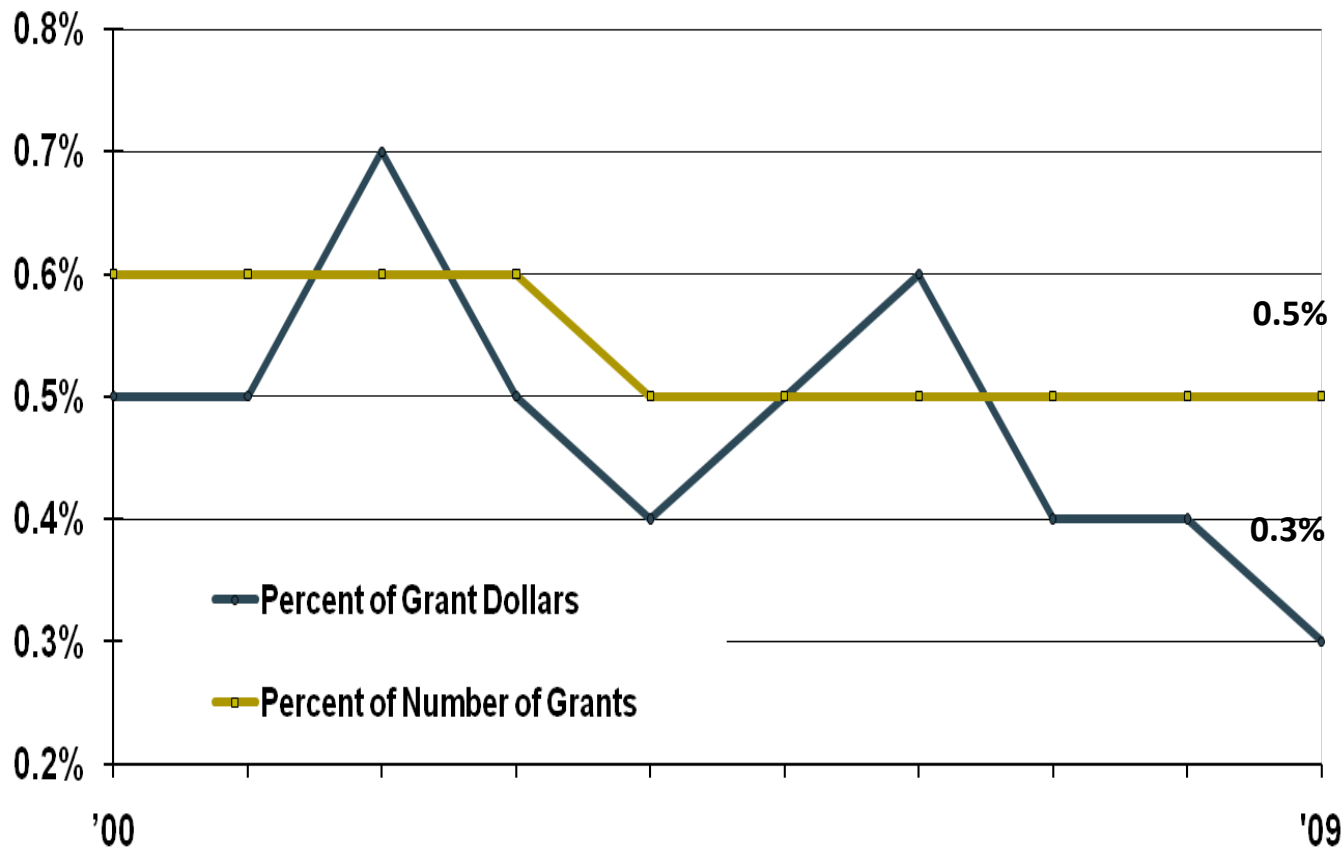
Grants Paid versus Grants Authorized



Native Americans in Philanthropy

Foundation Funding for Native American Issues and Peoples Share of Giving

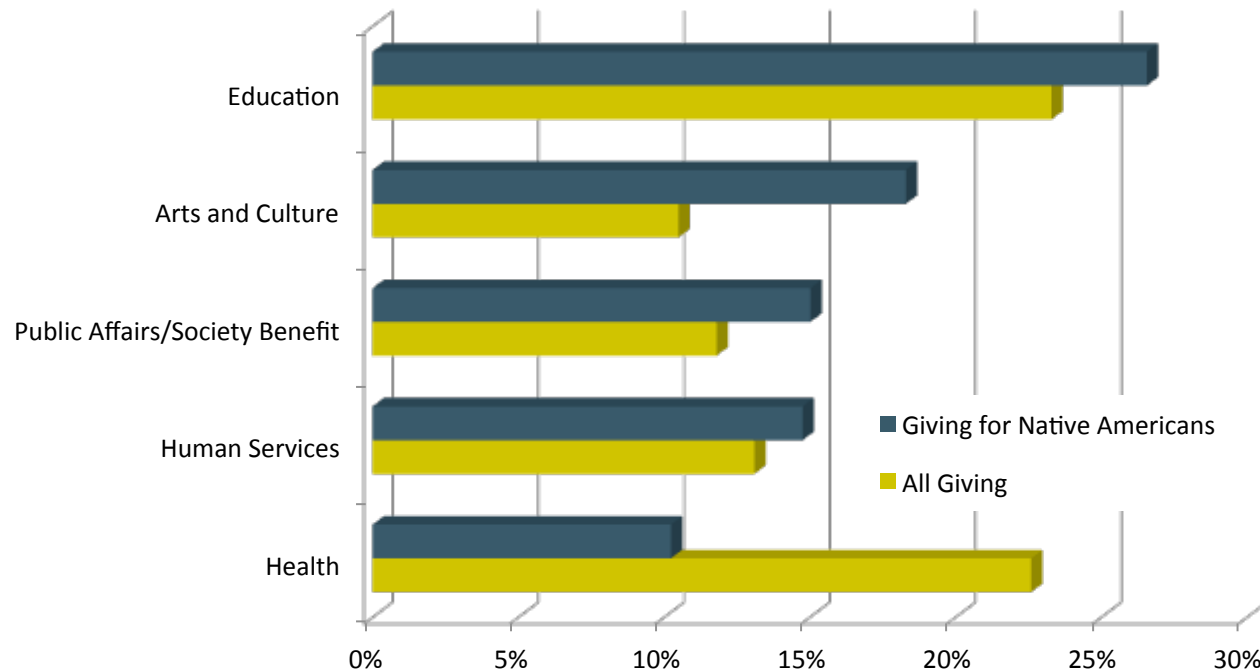
2000 to 2009



Native Americans in Philanthropy

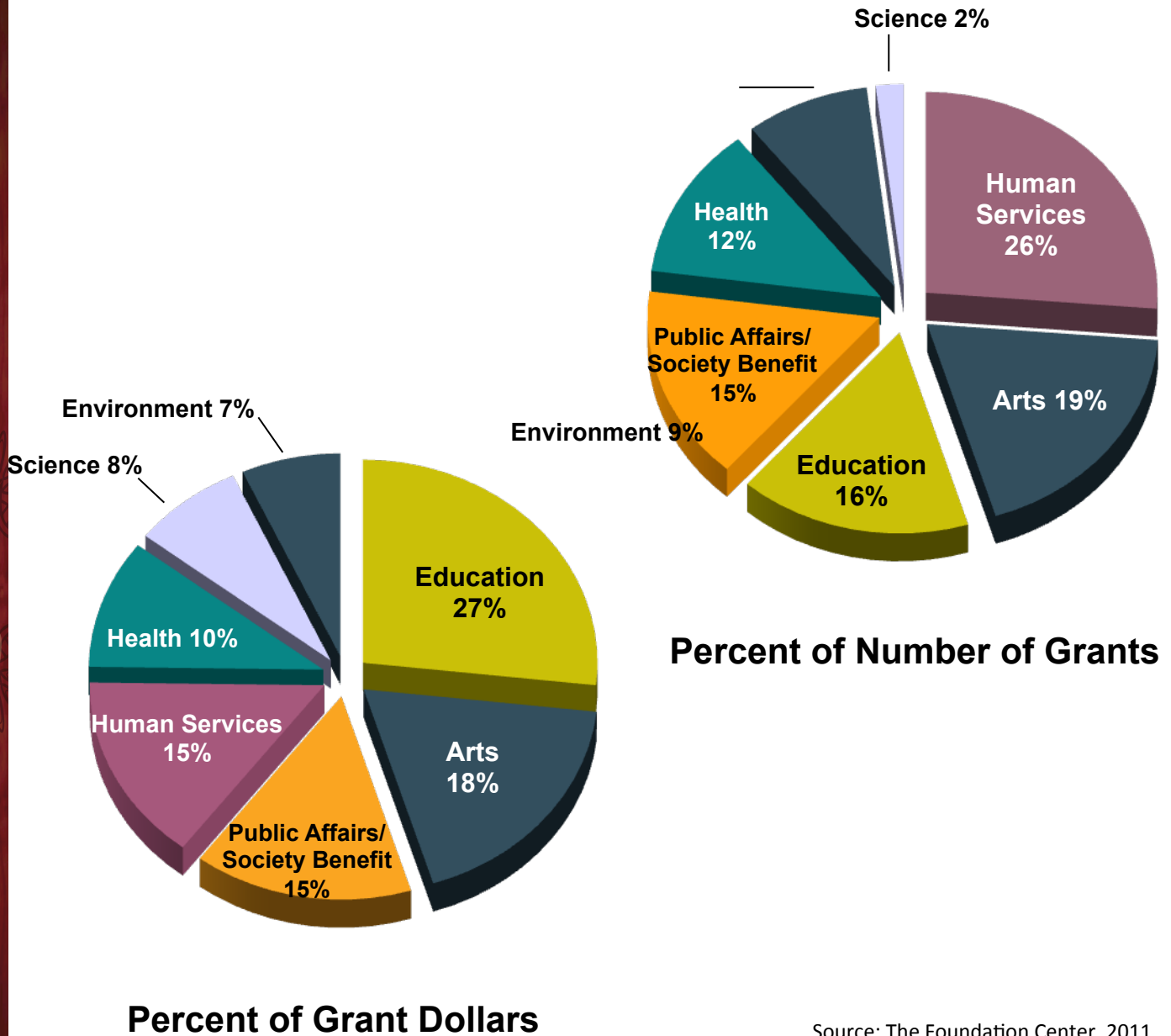
Foundation Funding for Native American Issues and Peoples Giving by Program Area Compared to All Giving

2009



Native Americans in Philanthropy

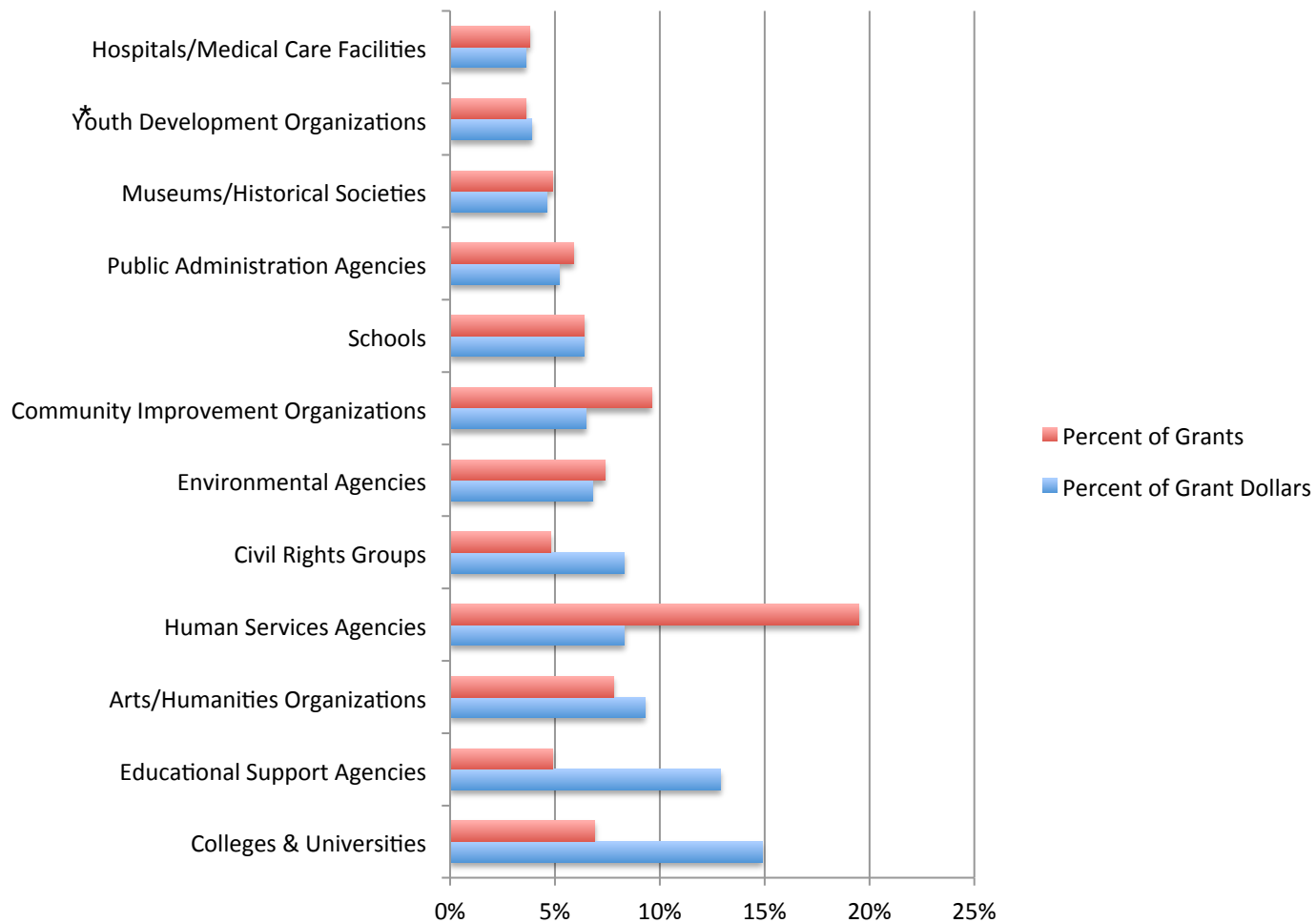
Foundation Giving Benefiting Native Americans by Major Subject



Source: The Foundation Center, 2011

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Foundation Giving Benefiting Native Americans by Recipient Type



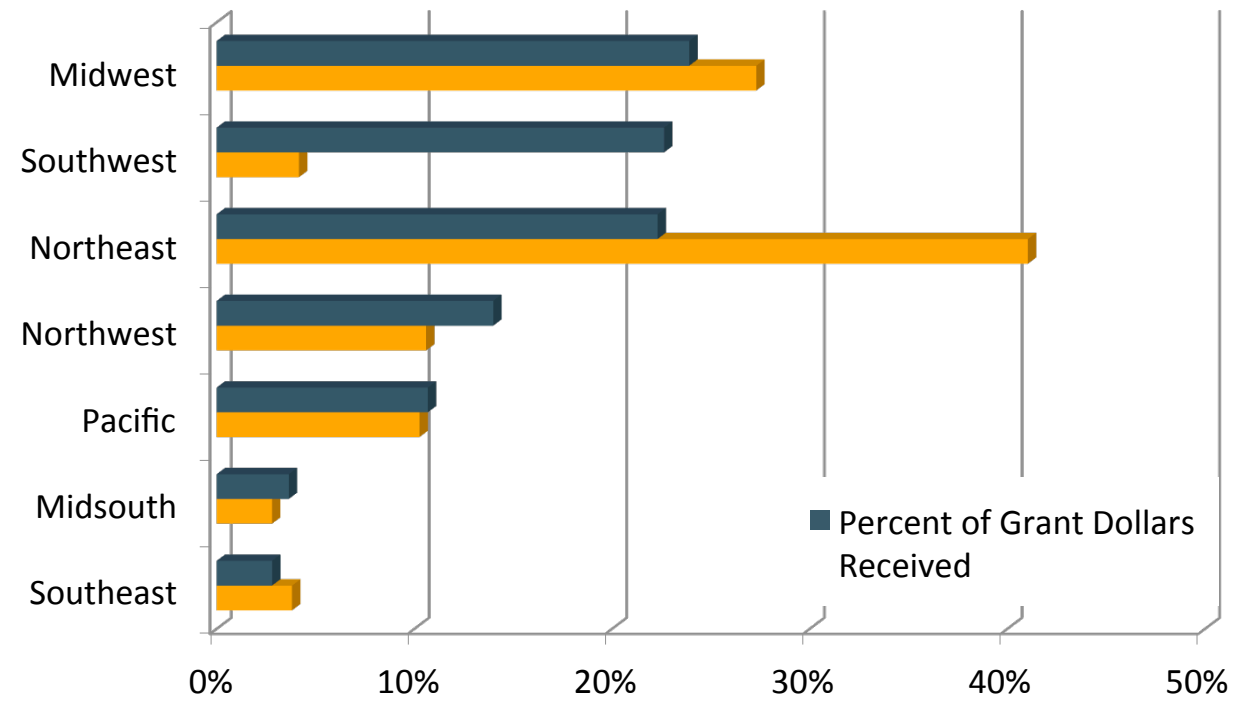
*Does not include tribal-run colleges.

** Recipient types coded with "Tribal Governments" auspice codes also include organizations such as colleges and universities, human services agencies, civil rights groups, etc., that are under the purview of the tribe.

Foundation Funding for Native American Issues and Peoples

Amounts Given and Received by Region

2009



*As defined by Native Americans in Philanthropy
Source: The Foundation Center, 2011.

Promising Philanthropic Practices

Moving from Transactional to Transformational

Relationship and Resource Building Efforts

Assets-Based Approach Honoring Reciprocity

Funders as Partners in Shared Visions

Ways to join the Circle

Engage in the NAP Network

Share your stories with NAP

Share your research with NAP

Refer your contacts and networks for
new membership

Ways to Engage:

Attend Regional Action Network
Gathering in your region

Native Philanthropy Institute,

April 3-5, 2013

Hard Rock Cherokee Nation

Tulsa, OK

Native Americans in Philanthropy

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